

Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-208353-43963.903TC

Issued: 05/12/2020

Quote Expiration: 06/12/2020

Account Number: 112160

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SHIP TO

Rodney Harr
Gridley Police Dept. - CA
685 Kentucky Street
Gridley, CA 95948
US

BILL TO

Gridley Police Dept. - CA
685 Kentucky Street
Gridley, CA 95948
US

SALES REPRESENTATIVE

Travis Cole
Phone: 480-463-2200
Email: tcole@taser.com
Fax: 480-478-1636

PRIMARY CONTACT

Rodney Harr
Phone: (530) 846-5678
Email: rharr@gridley.ca.us

Initial Taser 60 Payment - Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85181	TASER 60 YEAR 1 PAYMENT: X26P BASIC		15	306.00	306.00	4,590.00
Hardware						
11002	BLACK X26P CEW, HANDLE		15	0.00	0.00	0.00
11501	RIGHT-HAND HOLSTER, X26P, BLACKHAWK		15	0.00	0.00	0.00
22010	PPM, STANDARD BATTERY PACK, X2/X26P		15	0.00	0.00	0.00
44203	25 FT STANDARD CARTRIDGE, X26/X26P		30	0.00	0.00	0.00
22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P		1	220.00	0.00	0.00
Subtotal						4,590.00
Estimated Shipping						0.00
Estimated Tax						332.78
Total						4,922.78

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Protect Life.

Taser 60 Payment Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85182	TASER 60 YEAR 2 PAYMENT: X26P BASIC		15	306.00	306.00	4,590.00
					Subtotal	4,590.00
					Estimated Tax	332.78
					Total	4,922.78

Taser 60 Payment Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85183	TASER 60 YEAR 3 PAYMENT: X26P BASIC		15	306.00	306.00	4,590.00
					Subtotal	4,590.00
					Estimated Tax	332.78
					Total	4,922.78

Taser 60 Payment Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85184	TASER 60 YEAR 4 PAYMENT: X26P BASIC		15	306.00	306.00	4,590.00
					Subtotal	4,590.00
					Estimated Tax	332.78
					Total	4,922.78

Taser 60 Payment Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
85185	TASER 60 YEAR 5 PAYMENT: X26P BASIC		15	306.00	306.00	4,590.00
					Subtotal	4,590.00
					Estimated Tax	332.78
					Total	4,922.78

Grand Total | **24,613.90**



Discounts (USD)

Quote Expiration: 06/12/2020

List Amount	23,170.00
Discounts	220.00
Total	22,950.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Initial Taser 60 Payment - Year 1	4,922.78
Taser 60 Payment Year 2	4,922.78
Taser 60 Payment Year 3	4,922.78
Taser 60 Payment Year 4	4,922.78
Taser 60 Payment Year 5	4,922.78
Grand Total	24,613.90

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ Date: _____
Name (Print): _____ Title: _____
PO# (Or write N/A): _____

Please sign and email to Travis Cole at tcole@taser.com or fax to 480-478-1636

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

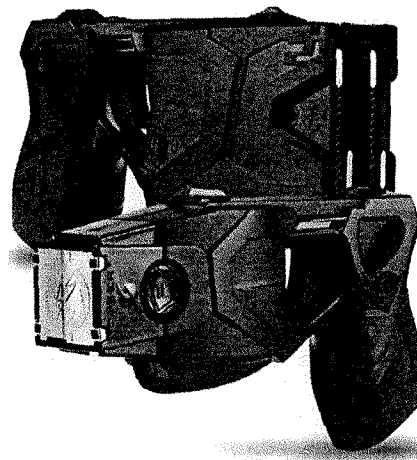
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Axon Internal Use Only		
		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		



TASER 60 PLAN

Avoid large capital expenditures and turn your TASER CEW program into a budget line item with a 5-year payment plan.



WHAT IS THE TASER 60 PLAN?

With the availability of asset forfeiture funds in question, we know how difficult it can be to prepare for major capital expenditures. The TASER 60 Plan offers you a clean solution, letting you pay in annual installments for each Smart Weapon over 5 years.

WHY TASER 60?

- Avoid large capital expenditures as asset forfeiture funding remains in flux
- Turn your CEW purchase into a service line item
- Achieve budget predictability
- Protect yourself with the latest Smart Weapon technology, under warranty

HOW DOES IT WORK?

- You choose between our Basic and Unlimited options (see chart).

- You pay an annual cost and receive a certain number of CEWs and accessories.*
- We ship your gear out annually vs. all up front, so you can better manage storage and inventory.

We offer two options for TASER 60 Plan enrollment:

INCLUDED EQUIPMENT	TASER 60 BASIC	TASER 60 UNLIMITED
Smart Weapon (X2 or X26) under warranty	Yes	Yes
Holster	Yes	Yes
Onsite spares**	Yes	Yes
PPM (battery)	One	Unlimited
Duty cartridges	None	Unlimited
Training cartridges	Two total	Three per year

WANT TO LEARN MORE?

Contact your TASER representative or visit axon.com/taser60

*10-handle minimum for TASER 60 program eligibility.

**Onsite spare devices are provided with the purchase of 30 or more devices
TASER devices are part of the Axon network

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800-978-2737



17800 N. 85th St., Scottsdale, Arizona 85255 * 480-991-0797 * Fax 480-991-0791 * www.axon.com

January 31, 2020

To: United States state, local and municipal law enforcement agencies

Re: Sole Manufacturer Letter for Axon Enterprise, Inc.'s Conducted Electrical Weapons, on-Officer Cameras, and Evidence.com Data Management Solutions

Axon Enterprise, Inc. (Axon), is the sole manufacturer for TASER brand conducted electrical weapons (CEWs) and Axon brand products. Axon is also the sole distributor of all Axon brand products in the USA and the sole distributor of all TASER brand products in the States of AR, CT, DE, FL, GA, HI, IA, IL, IN, KS, LA, MA, MD, ME, MN, MO, MS, NC, ND, NE, NH, NJ, NY, OK, OR, PA, RI, SC, SD, VA, VI, VT, WI, WV, and the District of Columbia. Axon is also the sole developer and offeror of the Evidence.com data management services.¹



TASER CEW Descriptions

TASER 7 CEW

- Multiple-shot CEW
- High-efficiency flashlight
- Close Quarter and Standoff cartridges
- Green LASER and dual red LASERs that adjust for cartridge angle
- Arc switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER 7 Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER 7 Dock
- Ambidextrous safety switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER 7 Cartridges only

X2 CEW

- Multiple-shot CEW
- High efficiency flashlight
- Static dual LASERs (used for target acquisition)
- ARC switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission-critical data such as remaining battery energy, burst time, operating mode, and user menu to change settings and view data on a yellow-on-black display
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.

¹ Evidence.com is both a division of Axon and a data management product solution offered by Axon. Evidence.com is not a separate corporate entity.

- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER Smart Cartridges only

X26P CEW

- High efficiency flashlight
- Red LASER (used for target acquisition)
- Central Information Display (CID): Displays data such as calculated remaining energy, burst time, and notifications
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Evidence.com services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER standard series cartridges

Axon Signal Performance Power Magazine (SPPM)

- Battery pack for the TASER X2 and X26P conducted electrical weapons
- Shifting the safety switch from the down (SAFE) to the up (ARMED) positions sends a signal from the SPPM. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode. Axon Signal technology only works with Axon cameras.

Axon Signal Sidearm Sensor

- Can be installed on common duty holsters
- Drawing a service handgun from the holster sends a signal from the Axon Signal Sidearm sensor. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode.

TASER Brand CEW Model Numbers

1. Conducted Electrical Weapons (CEWs):
 - TASER X2 Models: 22002 and 22003
 - TASER X26P Models: 11002 and 11003
2. Optional Extended Warranties for CEWs:
 - X2 - 4-year extended warranty, item number 22014
 - X26P - 2-year extended warranty, item number 11008
 - X26P - 4-year extended warranty, item number 11004
3. TASER standard cartridges (compatible with the X26P; required for this CEW to function in the probe deployment mode):
 - 15-foot Model: 34200
 - 21-foot Model: 44200

- 21-foot non-conductive Model: 44205
 - 25-foot Model: 44203
 - 35-foot Model: 44206
4. TASER Smart Cartridges (compatible with the X2; required for this CEW to function in the probe deployment mode):
 - 15-foot Model: 22150
 - 25-foot Model: 22151
 - 25-foot inert simulation Model: 22155
 - 25-foot non-conductive Model: 22157
 - 35-foot Model: 22152
 - Inert Smart Cartridge Model: 22153
 5. TASER CAM HD recorder Model: 26810 (full HD video and audio) and TASER CAM HD with AS (automatic shut-down feature) Model: 26820. The TASER CAM HD is compatible with both the X26P and X2 CEWs.
 - TASER CAM HD replacement battery Model: 26764
 - TASER CAM HD Download Kit Model: 26762
 - TASER CAM HD optional 4-year extended warranty, item number 26763
 6. Power Modules (Battery Packs) for X26P and X2 CEWs:
 - Performance Power Magazine (PPM) Model: 22010
 - Tactical Performance Power Magazine (TPPM) Model: 22012
 - Automatic Shut-Down Performance Power Magazine (APPM) Model: 22011
 - eXtended Performance Power Magazine (XPPM) Model: 11010
 - eXtended Automatic Shut-Down Performance Power Magazine (XAPPM) Model: 11015
 - Axon Signal Performance Power Magazine (SPPM) Model: 70116
 7. TASER Dataport Download Kits:
 - Dataport Download Kit for the X2 and X26P Model: 22013
 8. TASER Blast Door Repair Kit Model 44019 and TASER Blast Door Replenishment Kit Model 44023
 9. TASER Simulation Suit II Model 44550

Axon Digital Evidence Solution Description

Axon Body 3 Video Camera (DVR)

- Improved video quality with reduced motion blur and better low-light performance
- Multi-mic audio—four built-in microphones
- Wireless upload option
- Gunshot detection and alerts
- Streaming audio and video capability
- “Find my camera” feature
- Verbal transcription with Axon Records (coming soon)
- End-to-end encryption
- Twelve-hour battery
- Up to 120-second buffering period to record footage before pressing record button

Axon Flex 2 Video Camera

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 0.1 lux
- Audio tones to alert user of usage
- Low SD, high SD, low HD, and high HD resolution (customizable by the agency)
- Up to 120-second buffering period to record footage before pressing record button

- Multiple mounting options using magnetic attachment: head, collar, shoulder, helmet, ball cap, car dash, and Oakley sunglass mounts available
- 120-degree diagonal field of view camera lens. 102-degree horizontal field of view, and 55-degree vertical field of view

Axon Flex 2 Controller

- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- Haptic notification available
- Tactical beveled button design for use in pocket
- Compatible with Axon Signal technology

Axon Body 2 Video Camera

- Video playback on mobile devices in the field via Bluetooth pairing
- Retina Low Light capability sensitive to less than 1 lux
- Audio tones and haptic (vibration) notification to alert user of usage
- Audio mute during event option
- Wi-Fi capability
- High, medium, and low quality recording available (customizable by the agency)
- Up to two-minute buffering period to record footage before pressing record button
- Multiple mounting options using holster attachment: shirt, vest, belt, and dash mounts available
- 12+ hours of battery operation per shift (even in recording mode)
- LED lights to show current battery level and operating mode
- 143-degree lens
- Includes Axon Signal technology

Axon Fleet 2 Camera

- High-definition video system with wide field of view, zoom, infrared for the back seat and wireless microphone integration
- Intuitive mobile data terminal app, Axon View XL, for quick tagging, uploads and more on the fly
- Ability to efficiently categorize, play back and share all video alongside other digital files on [Evidence.com](https://evidence.com)
- Multi-cam playback, for reviewing up to four videos, including body-worn and in-car footage, at the same time
- Best-in-class install times and quick remote troubleshooting
- Fully integrated with Evidence.com services and Axon devices
- Automatic time synchronization with other Axon Fleet and Axon on-officer cameras allows for multi-camera playback on Evidence.com.
- Immediate upload to Evidence.com of critical event videos via 4G/LTE
- Wireless alerts from the TASER CEW Signal Performance Power Magazine (SPPM).
- Automatic transition from BUFFERING to EVENT mode in an emergency vehicle equipped with the Axon Signal Unit

Axon Fleet Camera

- In-car camera with the technological advantages of the Axon Body 2 camera
- Flexible mount that enables pointing the camera in multiple directions
- Automatic transition from buffering to event mode in an emergency vehicle equipped with the Axon Signal Unit

Axon Signal Unit (ASU)

- Communications device that can be installed in emergency vehicles.
- With emergency vehicle light bar activation, or other activation triggers, the Axon Signal Unit sends a signal. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode.

Axon Interview Solution

- High-definition cameras and microphones for interview rooms
- Covert or overt camera installations
- Touch-screen user interface
- Motion-based activation
- Up to 7-minute pre- and post-event buffering period
- Full hardware and software integration
- Upload to Evidence.com services
- Interview room files can be managed under the same case umbrella as files from Axon on-officer cameras and Axon Fleet cameras; i.e., Axon video of an arrest and interview room video are managed as part of the same case in Evidence.com
- Dual integration of on-officer camera and interview room camera with Evidence.com digital evidence solution

Axon Signal Technology

- Sends a broadcast of status that compatible devices recognize when certain status changes are detected.
- Only compatible with TASER and Axon products

Axon Dock

- Automated docking station uploads to Evidence.com services through Internet connection
- No computer necessary for secure upload to Evidence.com
- Charges and uploads simultaneously
- The Axon Dock is tested and certified by TUV Rheinland to be in compliance with UL 60950-1: 2007 R10.14 and CAN/ CSA-C22.2 NO.60950-I-07+A1:2011+A2:2014 Information Technology Equipment safety standards.

Evidence.com Data Management System

- Software as a Service (SaaS) delivery model that allows agencies to manage and share digital evidence without local storage infrastructure or software needed
- SaaS model reduces security and administration by local IT staff: no local installation required
- Automatic, timely security upgrades and enhancements deployed to application without the need for any local IT staff involvement
- Securely share digital evidence with other agencies or prosecutors without creating copies or requiring the data to leave your agency's domain of control
- Controlled access to evidence based on pre-defined roles and permissions and pre-defined individuals
- Password authentication includes customizable security parameters: customizable password complexity, IP-based access restrictions, and multi-factor authentication support
- Automated category-based evidence retention policies assists with efficient database management
- Ability to recover deleted evidence within 7 days of deletion
- Stores and supports all major digital file types: .mpeg, .doc, .pdf, .jpeg, etc.
- Requires NO proprietary file formats
- Ability to upload files directly from the computer to Evidence.com via an Internet browser
- Data Security: Robust Transport Layer Security (TLS) implementation for data in transit and 256-bit AES encryption for data in storage
- Security Testing: Independent security firms perform in-depth security and penetration testing
- Reliability: Fault- and disaster-tolerant infrastructure in at least four redundant data centers in both the East and West regions of the United States
- Chain-of-Custody: Audit logs automatically track all system and user activity. These logs cannot be edited or deleted, even by account administrators and IT staff
- Protection: With no on-site application, critical evidence stored in Evidence.com is protected from local malware that may penetrate agency infrastructure
- Stability: Axon Enterprise is a publicly traded company with stable finances and funding, reducing

- concerns of loss of application support or commercial viability
- Application and data protected by a CJIS and ISO 27001 compliant information security program
- Dedicated information security department that protects Evidence.com and data with security monitoring, centralized event log analysis and correlation, advanced threat and intrusion protection, and incident response capabilities
- Redact videos easily within the system, create tags, markers and clips, search seven fields in addition to five category-based fields, create cases for multiple evidence files

Evidence.com for Prosecutors

- All the benefits of the standard Evidence.com services
- Ability to share information during the discovery process
- Standard licenses available for free to prosecutors working with agencies already using Evidence.com services
- Unlimited storage for data collected by Axon cameras and Axon Capture

Axon Capture Application

- Free app for IOS and Android mobile devices
- Allows users to capture videos, audio recordings, and photos and upload these files to their Evidence.com account from the field
- Allows adding metadata to these files, such as: Category, Title, Case ID, and GPS data

Axon Commander Services

- On-premises data management platform
- Chain of custody reports with extensive audit trail
- Automated workflows, access control, storage, and retention
- Compatible with multiple file formats

Axon View Application

- Free app for IOS and Android mobile devices
- Allows user to view the camera feed from a paired Axon Body, Axon Body 2, Axon Flex, or Axon Flex 2 camera in real-time
- Allows for playback of videos stored on a paired Axon Body Axon Body 2, Axon Flex, or Axon Flex 2 system
- Allows adding meta-data to videos, such as: Category, Title, Case ID, and GPS data

Axon Professional Services

- Dedicated implementation team
- Project management and deployment best practices aid
- Training and train-the-trainer sessions
- Integration services with other systems

Axon Customer Support

- Online and email-based support available 24/7
- Human phone-based support available Monday–Friday 7:00 AM–5:00 PM MST; support is located in Scottsdale, AZ, USA
- Library of webinars available 24/7
- Remote-location troubleshooting



Axon Brand Model Numbers

1. Axon Body 3 Camera Model: 73202
2. Axon Flex 2 Cameras:
 - Axon Flex 2 Camera (online) Model: 11528
 - Axon Flex 2 Camera (offline) Model: 11529
3. Axon Flex 2 Controller Model: 11532
4. Axon Flex 2 USB Sync Cable Model: 11534
5. Axon Flex 2 Coiled Cable, Straight to Right Angle, 48" (1.2 m)
6. Axon Flex 2 Camera Mounts:
 - Oakley Flak Jacket Kit Model: 11544
 - Collar Mount Model: 11545
 - Oakley Clip Model: 11554
 - Epaulette Mount Model: 11546
 - Ballcap Mount Model: 11547
 - Ballistic Vest Mount Model: 11555
 - Universal Helmet Mount Model: 11548
7. Axon Body 2 Camera Model: 74001
8. Axon Flex 2 Controller and Axon Body 2 Camera Mounts:
 - Z-Bracket, Men's, Axon RapidLock Model: 74018
 - Z-Bracket, Women's Axon RapidLock Model: 74019
 - Magnet, Flexible, Axon RapidLock Model: 74020
 - Magnet, Outerwear, Axon RapidLock Model: 74021
 - Small Pocket, 4" (10.1 cm), Axon RapidLock Model: 74022
 - Large Pocket, 6" (15.2 cm), Axon RapidLock Model: 74023
 - MOLLE Mount, Single, Axon RapidLock Model: 11507
 - MOLLE Mount, Double, Axon RapidLock Model: 11508
 - Belt Clip Mount, Axon RapidLock Model: 11509
9. Axon Fleet Camera Model: 74001
10. Axon Signal Unit Model: 70112
11. Axon Dock Models:
 - Axon Dock – Individual Bay and Core for Axon Flex 2 Model: 11536
 - Axon Dock – 6-Bay and Core for Axon Flex 2 Model: 11537
 - Individual Bay for Axon Flex 2 Model: 11538
 - Core (compatible with all Individual Bays and 6-Bays) Model: 70027
 - Wall Mount Bracket Assembly for Axon Dock: 70033
 - Axon Dock – Individual Bay and Core for Axon Body 2 and Axon Fleet Model 74009
 - Axon Dock – 6-Bay and Core for Axon Body 2 and Axon Fleet Model 74008
 - Individual Bay for Axon Body 2 and Axon Fleet Model: 74011

TASER Product Packages

1. **Officer Safety Plan:** Includes an X2 or X26P conducted energy weapon (CEW), Axon camera and Dock upgrade, and Evidence.com license and storage. See your Sales Representative for further details and Model numbers.
2. **Officer Safety Plan 7:** Includes a TASER 7 conducted electrical weapon (CEW), Axon camera and Dock upgrade, Axon Evidence (Evidence.com) licenses and storage, and Axon Records Core.
3. **TASER 7 Certification:** Pays for TASER 7 program in installments over 5 years including access to Evidence.com for CEW program management, annual training cartridges, unlimited duty cartridges and online training content.
4. **TASER Certification Add-On:** Allows the agency to pay an annual fee to receive an annual allotment of training cartridges, unlimited duty cartridges and online training content.
5. **TASER Assurance Plan (TAP):** Hardware extended coverage, Spare Products (for Axon cameras), and Upgrade Models, for the Axon Flex camera and controller, Axon Body camera, and Axon Dock. (The TAP is available only through Axon Enterprise, Inc.)
6. **TASER 60:** Pay for X2 and X26P CEWs and Spare Products in installments over 5 years.
7. **Unlimited Cartridge Plan:** Allows the agency to pay an annual fee to received annual training cartridges, unlimited duty cartridges and unlimited batteries for the X2 and X26P.
8. **TASER 60 Unlimited:** Pays for X2 and X26P CEWs and Spare Products in installments over 5 years and receive unlimited cartridges and batteries.

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,



Josh Isner
Chief Revenue Officer
Axon Enterprise, Inc.

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City Council Agenda Item #6

Staff Report

Date: May 18, 2020

To: Mayor and City Council

From: Danny Howard, Electric Utility Director

Subject: Authorizing Purchase of Underground Pulling Machine in FY 2020-21

<input checked="" type="checkbox"/>	Regular
<input type="checkbox"/>	Special
<input type="checkbox"/>	Closed
<input type="checkbox"/>	Emergency

Recommendation

The Electric Department respectfully requests the City Council consider and approve the purchase of a new Underground Line Puller to replace our completely disabled and outdated existing Line Puller. City staff recommends the Council permit staff to order the equipment now for delivery and payment in FY 20-21 starting July 1, 2020.

Background

The Department has been using a 30-year-old Underground Line Puller that is now inoperable. We've spent extensive time and money on repairs for this machine over the last few years trying to keep it going. It's now disabled beyond repair. Due to its age, parts are no longer available. For the past few months, we've been forced into using our line truck, backhoe, and pickup trucks to pull in new underground cable. This practice is not the safest nor the correct way of pulling in cable.

Staff respectfully recommends the City replace inoperable Line Puller with a new Underground Line Puller that will be safer, more reliable, and more time efficient. In emergency situations we will be able to grab it and go, decreasing outage times. The cost of the machine is \$135,000. Staff would like early approval for next year's budget so we can get it ordered and get it as quick as possible. The ETA on this equipment is 3 months, which leaves us a little vulnerable for this summer for any underground problems we may have. As part of this order, staff would also like to do a package deal that provides the City the right equipment for pulling any size conduit. The package would include duct rollers and an air adapter kit. The additional costs are \$12,800 for a total cost of \$147,000 plus taxes. This piece of equipment will be utilized extensively and will dramatically improve our efficiency and will also improve our cost effectiveness. The piece of equipment will also assist with the City's added workload due to all of the new construction going underground.

Fiscal Impact

The approximate cost of \$150,000 will be drawn from the City's available funds in the City's Equipment Replacement Fund. If approved, staff intends to order the equipment now for delivery and payment in FY 20-21, starting July 1, 2020.

Compliance with City Council Strategic Plan or Budget Goals

This recommendation is consistent with our ongoing effort to provide the highest possible quality and most reliable possible electric utility services. The City works hard to be responsive and transparent regarding all financial matters, including this recommendation relating to the purchase of equipment.

Attachments

Three bids for three different machines.

UD-50 UNDERGROUND PULLER

5,000 LBS. PULLING CAPACITY

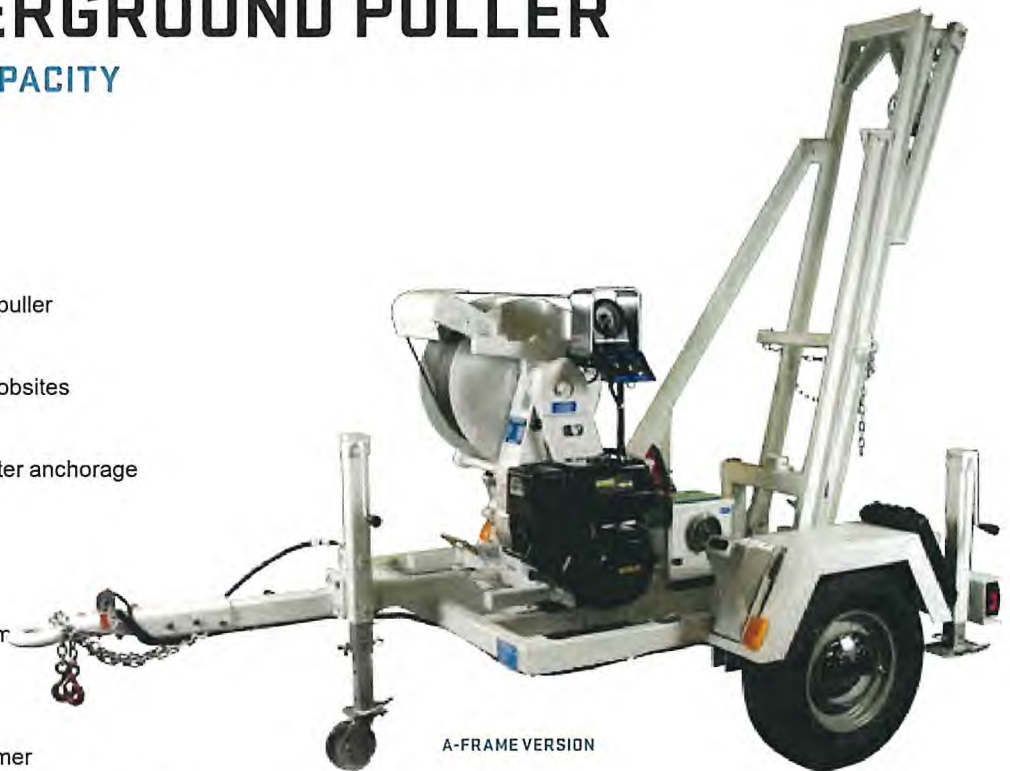
Sherman-Reilly.com

UD-50 UNDERGROUND PULLER

5,000 LBS. PULLING CAPACITY

FEATURES

- Most cost-effective underground puller
- Compact and rugged for remote jobsites
- Rope entry at a fixed point for better anchorage
- Even, constant pulling force
- Equipped with a tension dynamometer and adjustable overload cut-off
- Available as Pad Mount Transformer Adapter with A-Frame (as pictured) or skid mounted



A-FRAME VERSION

SPECIFICATIONS

Engine:	9.5 Hp gasoline
Fuel Capacity:	1.9 gallon
Pulling Rope:	3/8 in. dia. Steel Cable
Reel Capacity:	1,500 ft. (3/8 in. dia.)
Skid Frame Construction:	Steel tubing, continuous-weld
Instrumentation:	Dial-type Dynamometer w/Load Limiting Device
Wheel Configuration & Tires:	14 x 5.5 Drop Center; ST205-75R 14BC
Brakes, trailer:	Electric, Standard; Hydraulic Surge, Optional
Parking Brake, trailer:	Manual
Electrical System:	12V

Front/Nose Jack:	Screw Type with Wheel
Rear Jacks:	Screw Type with Shoe
Tool Box:	Steel
Trailer Hitch:	Pintle Eye
Width, overall, approx.:	63 in.
Length, overall, approx.:	91 in.
Frame Construction, trailer:	Steel Tubing
Height, approx.:	48 in.
Weight*, approx.:	1,200 lbs.

OPTIONS

Air Adapter Kits

Underground Blocks Available

*Subject to change



400 West 33rd Street • Chattanooga, TN 37410
 p | 800.251.7780 • 423-756-5300 f | 423-756-2948
 w | sherman-reilly.com

QUOTATION

Quotation To:
 City of Gridley
 Attn: Dan Howard
 444 Fairview Drive
 Gridley, CA 95948
 Phone: 530-846-5954
 Fax:
 Email: dhoward@gridley.ca.us

Quotation Date: February 21, 2020
 Quotation # 6978b
 Customer ID:
 Quotation valid until: May 21, 2020

Prepared by:

Quoted Products/Services

				(signature)
BASE UNIT	UOM	Qty.	Price/Unit	Ext. Price
UD-50-T BASE UNIT INCLUDING THE FOLLOWING:	EA	1	76,555.00	76,555.00
FRONT & REAR JACKS, MANUAL				-
VINYL COVER FOR WINCH				-
WHEEL CHOCKS AND HOLDERS				-
ELECTRIC VEHICLE BRAKES				
SET OF 2 UG PULLING CONNECTORS				-
				-
AVAILABLE OPTIONS				-
"A" FRAME (612722)	EA	1	4,350.00	4,350.00
OR				-
MANUAL PMTA (615023)	EA	1	5,500.00	5,500.00
				-
TRAILER PLUG - 7 PIN, UNLESS OTHERWISE SPECIFIED	EA	1	100.00	100.00
				-
				-
*ONLY ONE OPTION CAN BE CHOSEN				-
				-
				-

Prices are FOB Destination, freight prepaid and added to the invoice.

Payment Terms are Net 30 days with approved credit

Standard Terms & Conditions apply unless otherwise noted:

Expected ship date will be communicated with/by S&R's order confirmation.

Standard Shipping Interval is 90 - 120 Days After Receipt of Order

QUOTE FORM 6-29-11 v.4

\$ 81,005 + TAXES



JIM WOOD
BROOKS BROTHERS TRAILERS & EQUIPMENT
636-295-2610
jim@bbtsales.com

141 Francis Drive
Troy, MO 63379
636-462-1407

MAY 12, 2020

DANNY HOWARD
CITY OF GRIDLEY ELECTRIC UTILITY
444 FAIRVIEW DR.
GRIDLEY, CA, 95948
DHOWARD@GRIDLEY.CA.US
530-701-9754

QUOTATION – BROOKS BROTHERS MODEL UP- 8000 PRIMARY UNDERGROUND PULLER

QUOTATION:

UNIT PERFORMANCE:

RATED LINE PULL: 8,000 lb. UNDERGROUND PULLER UNIT WITH 210 CFM STAND
ALONE DIESEL ENGINE COMPRESSOR: \$135,000.00

2,500 FT. 3/8" Steel Wire Pulling Rope

AUTO – LEVEL WIND:

HYDRAULICALLY ACTUATED CONTROLLED . UP DOWN, LEFT RIGHT, EXTENDING
OUT AND IN

SELF SUPPORTED BOOM WITH HYDRAULIC 20" EXTENSION – TO CENTER OVER DUCT
WORK

NO JACK ON BOOM REQUIRED

POWER TRAIN / HYDRAULICS:

35 H.P. ISUZU TIER 4 DIESEL ENGINE

FUEL CAPACITY: 18 GAL.

FULLY HYDROSTATIC DRIVE PUMP

HYDRAULIC DRIVEN 10" TWIN CAPSTAIN BULL WHEELS – CONSTANT PULLING

CAPACITY OF 8,500 LBS. AVAILABLE

FOOTAGE COUNTER

ELECTRONIC DYNAMOMETER TO METER ACTUAL PULLING TENSIONS, SPEED,
DISTANCE AND LINE TENSION WITH USB PORT OR WITH USB OUTPUT TO TRANSFER
DATA

REED OUT FOR PULLING TENSIONS

OPERATOR / SAFETY FEATURES

www.brooksbrothertrailers.com

ALL UNIT OPERATOR CONTROLS ARE LOCATED AT THE OPERATOR'S STATION, OFF
GROUND
OPERATORS SEAT MOUNTED IN REAR

(2) GROUNDING LUGS MOUNTED FRONT, EACH SIDE

CAPACITY & DIMENSIONS:

OVERALL FRAME LENGTH 151" [APPROX.]

OVERALL WIDTH 90"
WEIGHT APPROX. 7,000 LBS.

AXLES:

8,000 LBS. SINGLE AXLE

12" X 2" ELECTRIC BRAKES ON ALL WHEELS

(2) 215/75R17.5 LR-H TIRES

(2) 17.5" X 6" SINGLE WHEELS (8 HOLE ON 6 ½" BOLT CIRCLE)

(1) PAIR MUD FLAPS

TONGUE, HITCH & JACK:

5" X 3" TUBULAR STEEL A-FRAME

6 – POSITION ADJUSTABLE HITCH PLATE (14" THROUGH 27")

2 1/2" LUNETTE EYE 35,000 LBS. CAPACITY

3/8" X 36" L GALVANIZED SAFETY CHAINS WITH SAFETY HOOKS AND ANCHOR
SHACKLES

TONGUE JACK AND REAR JACKS – HYDRAULICALLY ADJUSTED

MAINFRAME:

7" X 3" TUBULAR STEEL MAIN FRAM

7" X 3" TUBULAR STEEL CROSSMEMBERS AT FRONT, REAR OF BED

TUBELAR CROSSMEMBERS ON 24" CENTERS

(2) REAR STABILIZING JACKS - HYDRAULICALLY ACTUATED

12 VOLT WIRING SYSTEM:

ICC & DOT APPROVED LED LIGHTS

SEALED BEAM RUBBER MOUNTED STOP, TURN, TAIL AND MARKER LIGHTS

S.O. CABLE WIRING LOOM, CLAMPED ON 16" CENTERS WITH RUBBER LINED CLAMPS

WIRING LOOM TERMINATED IN JUNCTION BOXES

CONNECTIONS SOLDERED AND SEALED WITH HEAT SHRINK TUBING

32" PIGTAIL WITH 6-WAY OR 7-WAY RV TYPE PLUG

PAINT:

TRAILER IS COMPLETELY STEEL GRIT BLASTED

SEAMS ARE SEALED WITH PAINTABLE CAULK

RUST PROHIBITIVE TWO-PART EPOXY POLYAMIDE PRIMER

TWO-PART ACRYLIC POLYURETHANE TOPCOATS

ALL ATTACHMENTS PAINTED BEFORE ASSEMBLY AND INSTALLED
WITH SERVICEABLE FASTENERS

REQUESTED OPTION: AIR ADAPTOR KIT \$10,000.00

TOTAL OF UNIT AS REQUESTED: \$145,000.00

OPTION NOT PROVIDED IN PRICING ABOVE: HOT DIP GALVANIZING \$4,000.00

REMOTE CONTROL \$8,000.00

UG ROLLERS \$2,800.00

ALL UNITS WILL BE FULLY WARRANTIED, A WILL PROVIDE A FULL IN SERVICE
PROVIDE FOR ALL CONCERNED !

ALL PRICES FOB FACTORY AND ALLOW 120-150 DAYS AFTER ARO !

SINCERELY,

JIM WOOD
BROOKS BROTHERS TRAILERS & EQUIPMENT
636-295-2610
jim@bbtsales.com

\$ 147,800 + TAXES





SHERMAN+REILLY

DUCT DAWG® AIR UNDERGROUND PULLER

DDHXA-75/100 - 7,500 OR 10,000 LBS. PULLING CAPACITY



- 1** Equipped with an on-board air compressor to tackle multiple jobs with one piece of equipment
- 2** Fully articulating, self-supported 3-axis boom
 - 50 degree swing arc, left and right
 - 90 degree vertical arc, up and down
 - 24 in. telescoping, in and out
 - 17 in. sheave with 60-degree swivel head
- 3** Durable, battery-powered wireless remote control for safer operation
- 4** Digital and manual hydraulic operation interface
- 5** Single engine powering hydraulics and compressor

FEATURES

- Simplified underground jobsite setup
- Optimized, compact design with a footprint under 17 ft.
- Full CANbus compatibility
- Smooth operation with 3-speed gearbox on 75 and 2-speed on 100
- Hydraulically driven, twin capstan bullwheels
- Equipped with a digital recorder to continuously measure length of cable deployed and line tension



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Quotation Date: February 21, 2020
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 Customer ID:
 Quotation valid until: May 21, 2020

Prepared by:

Quoted Products/Services

				(signature)
BASE UNIT	UOM	Qty.	Price/Unit	Ext. Price
DDHXA-75-T (609023) Hydraulic Duct Dawg underground puller trailer	EA	1	155,500.00	155,500.00
mounted with electric trailer brakes and T4F 71hp diesel engine and				-
Air Compressor				-
Unit is equipped with the following:				-
Remote Control				-
Canbus Operating System				
Data Logging Features				-
D.O.T. Lighting and Adjustable Pintle Eye				-
Hydraulic Boom for set up from vertical to horizontal/lateral/telescope				
Hydraulic Jacks (3) for easy set up				
Pulling Tensions - 0 to 7,500 lbs. @ 0 to 120 fpm				-
Pulling Cable – Steel 3/8" x 2,000 ft.				-
Heavy Duty Automatic Levelwind w/ horizontal arm				-
Dynometer and Footage Counter				-
UG Pulling Connectors – (1) E-35-D and (1) E-49-D				-
Storage for UG-71 Blocks and Air Adapter Kit				-
AVAILABLE OPTIONS:				-
UG71 Duct blocks w/ Nylatron Sheaves for 2-2 1/2-3-4-5-6 inch conduit	EA	1	3,125.00	3,125.00
Air Adapter Kit for 2-2 1/2-3-4-5-6 inch conduit, includes aluminum	EA	1	10,850.00	10,850.00
air adapter heads, birds, hoses, control valves, & safety relief valves				-
Trailer Plug - 7 pin, unless otherwise specified	EA	1	100.00	100.00
				-

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\$ 169,075 + TAXES